

# Cottage Décor Enthusiasts Audience Solution

Take out the guesswork. Get your brand's message exactly where it belongs with Engaged Audiences.

Our exclusive Cottage Décor Enthusiast profile allows your brand to deliver highly-targeted messaging to the people most likely to buy your product or service.

Engaged Audiences is an exclusive, proprietary platform built from the best experiential, online, and offline data sources. Our cutting-edge technology deploys geotargeting to identify potential buyers who are investing their time at major home events like the Southern Home & Garden Show, the Northern California Home and Landscape Expo. Our data analysts then extend and refine this initial geotargeting data set with other high-value sources such as Cottages & Bungalows subscribers and search data.



\$35 billion spent annually on home furnishing products and services in the U.S. (Source: IBIS World)



65% are more likely to remodel their home next year.

(Source: Internal)



23% own a second home. (Source: Internal)



88% plan on remodeling their home in the next 3 years. (Source: Internal)

51%

51% of audience have household incomes of \$86,000 or more. (Source: Internal)

For more information, please contact:

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At Engaged Media, we are focused on helping you and your organization solve tough business challenges by reaching your target customer through Engaged Audiences, our proprietary digital solution that delivers the right message to the right person at the right time.

We carefully curate our audiences using combinations of the following tactics:



### Technographics

Target users by device such as desktop, laptop, tablet and mobile.



### Demographics

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Target users by gender, income, age, etc.



### **Geo-Targeting**

Target by geography including DMA, state, zip code or country.



### **Intent-Based Search**

Target users based on their search history.



#### **Contextual Content**

Target users based on the contextual content (including keywords) on the page they are viewing.



#### **Browsing Behavior**

Target users based on past browsing behaviors such as websites visited.



### **Event Targeting**

Using the 'geo-fence' technology, target customers who have attended specific events at a location like a convention center, within a date range.



# Geo-Fence

Target users who have visited a specific geographical location.